



South America Offshore Wind **2024**

Bringing a Whole New Industry to Life

Conference Program

South America Offshore Wind Conference & Exhibition

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South America Offshore Wind

General interest in South America for developing Offshore Wind has recently emerged on new frontiers, Brazil, Colombia and Uruguay. Initial expressions of interest in Brazil resulted in lease applications with the IBAMA agency which led to >100GW potential volume of offshore wind. Upon implementing the required frameworks and legislation Brazil will be ready for its first leasing round, perhaps as soon as 2025.

Colombia has been in the eye for offshore wind development for some time and the country sees a potential of 50GW. DIMAR has allocated large areas for future development, both bottom-fixed wind in the south, and floating in the north. Colombia's Ministry of Mining and Energy has launched the country's first offshore wind leasing round and expects to award 30-year, minimum 200MW concessions in the second half of 2024.

Uruguay is planning offshore wind development to support their "H2u Hydrogen Project" with a possible lease round in the next 2 years. Several other South American countries have offshore wind development plans, most notably Chile with an up to 1GW offshore wind development and Curacao (Dutch Antilles) with 2 projects off their north east coast.

Quest Offshore, the organizer of the 1st OTC Brasil and many other energy-related events is organizing South America Offshore Wind in support of current developments, a three-day world-class conference looking at early permitting steps, procedures and early development needs. Suitable technology and infrastructure will be addressed including that for floating wind development for decarbonizing Brazil's O&G production. The mission of South America Offshore Wind is to bring stakeholders together to focus on the requirements to successfully activate a supply chain in support of this 'new' industry.



In 2018, Quest launched the SaaS business Q FWE – Quest Floating Wind Energy, LLC., a company focused on Economics & Finance, Technology and Market Intelligence within the alternative energy landscape of offshore wind, specifically floating wind energy. Based on over a 100-years of combined experience in all relevant aspects and disciplines of the Global Energy Industry, Quest Floating Wind Energy provides strategic advisory and consulting to end-clients within the global Energy and Financial sectors. Q FWE delivers highly focused market intelligence tools, products and services to the entirety of the Renewables Supply Chain across offshore wind encompassing Floating and Bottom-fixed.

The mission is to unite, educate and expand the global offshore floating wind industry leveraging Quest Offshore's resources and vast experience to bring together the various disciplines and services within this burgeoning sector. Over the past 6 years, Q FWE has gained hundreds of subscribers and thousands of followers and is recognized as the leading provider of market intelligence in the Floating Wind Energy Industry.

Quest Offshore possesses expert knowledge of the entire Energy Value Chain with decades of experience empowering our clients with Clarity, Insight and Vision. Quest is dedicated to providing market expertise, strategy & advisory and technical conferences to our Offshore Energy clients. In addition Quest co-owns and organizes the Deepwater Executive Summit and Global Offshore Brazil Summit. Quest was the managing partner of the premier edition of OTC Brasil and creator of numerous other Offshore Energy events, such as MCE Deepwater Development, Subsea Houston, Marine Construction Houston, DeepGulf and the Offshore Risk Forum. In 2023 Quest Offshore launched a new Offshore Wind event in Brazil, FWS South America Offshore Wind, in conjunction with Quest FWE and Brazil Energy Insight.

For more information please contact Andrew Chadderdon
andrew.chadderdon@questfwe.com



BEI-Brazil Energy Insight was originally created as a one-stop newsstand covering the Brazilian Oil & Gas Industry and focused on the offshore supply chain and developments. The industry has matured to become the most successful story in the sector with the development of the pre-salt ultra-deepwater projects.

Energy Transition is now driving the sector and BEI is following news in Brazil and worldwide, focusing on Offshore/Floating Wind and Green Hydrogen energies as the natural transition from oil & gas. Brazil is still very relevant to BEI as it has the capacity to become an energy transition giant and pretends to follow this story as well.

For more information please contact Evan Sponagle
evan.sponagle@QuestOffshore.com





André Jacques de Paiva Leite



Eliza Brito
Business Development Manager Americas



Rafael Torres
Business Development



Armando Politi Bustos
Country Manager Colombia



Renato Santos de Souza
Gerência Setorial de Energia Elétrica



Rogério Campos
Partner



Prof. Dr. Milad Shadman
Professor Associado Visitante
GERO



Ricardo de Luca
Country Director Brazil



Pedro Henrique de Castro Rabelo
Head of Commercial



Tchiarles Coutinho Hilbig
Market Area Manager
for South America



Sylvain Jouhanneau
Emerging Business Director
Brazil & LATAM



Gabriel Góes Monteiro
Offshore wind technical lead - Brazil



Ivan Furtado
Head of Operations



Bruna Timbó
Head of Power and Petrochemicals



Paula Quirino
Commercial Manager



Alberto Morandi
Director Americas



Diogo Araujo
Business Development Manager



Anderson da Silva Paula
Sr. Business Development Manager



Boyd Howell
Director of Sales and Marketing



Adriano Gouveia
Offshore Wind
Development Manager





Rafael Palhares Simoncelli
Diretor de Desenvolvimento de Negócios,
Novos Mercados e Parcerias



Simao Silva
Director of Business Development
and Brazil Country Manager



Jeferson Werlich
Head of Sales
and Business Development
Prysmian
Group



Lauro Puppim
Diretor Comercial



Saverio Ventrell
Global Business Development for
Offshore Wind and Solar
SIEMENS
energy



Juan Guarin
Business Development Manager



Robertha Marques
Director of HSSEQ
Brazil



Marcos Ludwig
Partner



Juliana Melcop
Partner



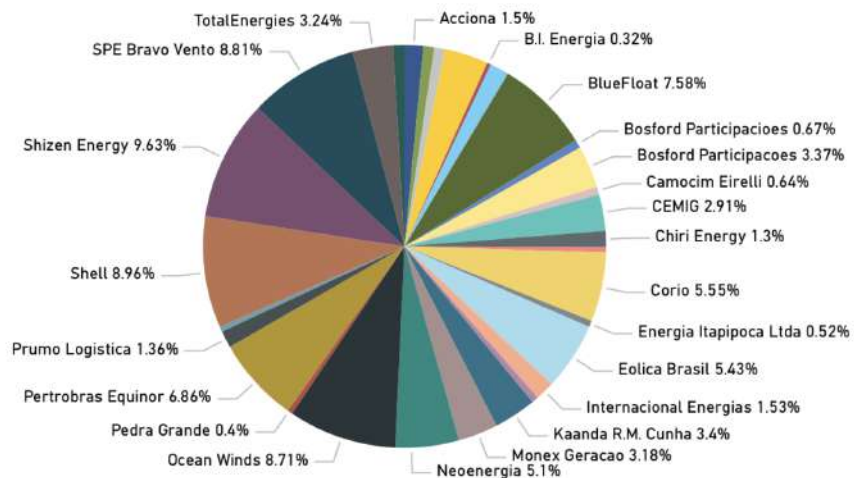
* Biographies of the
Advisory Board Members
can be found here.

The Brazilian Project Pipeline is Building

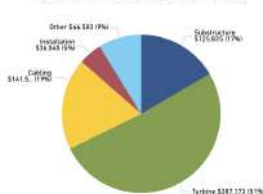
Data by Quest FWE



Project CapEx (Est) by Developer (Bottom-fixed only)

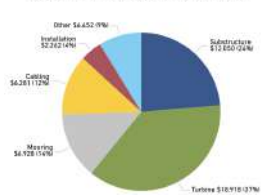


Fixed Offshore Wind Project CapEx (millionUSD)



Total Addressable Market (millionUSD)	LCofE Est (\$/MWh)
\$757.169	\$112.0
TotalUnits	CapexPerUnit (millionUSD)
12.140	\$62.4
TotalMW	CapexPerMW (millionUSD)
177.858	\$4.26

Floating Offshore Wind Project CapEx (millionUSD)



Total Addressable Market (millionUSD)	LCofE Est (\$/MWh)
\$50.892	\$139.8
TotalUnits	CapexPerUnit (millionUSD)
554	\$91.9
TotalMW	CapexPerMW (millionUSD)
8.680	\$5.86



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Tuesday, September 17, 2024

01:00 pm - 06:15 pm	Registration (Gavea Foyer)	
01:00 pm - 06:15 pm	TV Exhibition Stands (Gavea Foyer)	
01:30 pm - 03:30 pm	I. Spotlight on Developers (Gavea Ballroom) <i>Panel Discussion: Offshore Wind Project Ambitions and a Review of 5 Year Plans</i>	
03:30 pm - 04:15 pm	Coffee Break (Gavea Foyer)	
04:15 pm - 06:15 pm	II. Regulatory & Environmental (Gavea Ballroom)	
06:15 pm - 07:30 pm	Welcome Reception (Gavea Foyer)	 

Wednesday, September 18, 2024

08:30 am - 06:45 pm	Registration (Gavea Foyer)	
08:30 am - 06:45 pm	TV Exhibition Stands (Gavea Foyer)	
08:30 am - 09:30 am	Continental Breakfast (Gavea Foyer)	
09:30 am - 11:00 am	III. Lessons Learned & Case Studies as Vital Input to the Pathway for Offshore Wind Licensing	
11:00 am - 12:00 pm	Coffee Break (Gavea Foyer)	
12:00 pm - 01:45 pm	IV. Offshore Support / Multi-Purpose Vessels - the Availability / Delivery Challenge (Gavea Ballroom)	
01:45 pm - 02:45 pm	Lunch (Carioaca Terrace)	
02:45 pm - 03:15 pm	Coffee & Desert (Gavea Foyer)	
03:15 pm - 04:45 pm	V. Brownfield Electrification (Gavea Ballroom) <i>De-Carbonizing O&G w/Offshore Renewables - Floating Offshore Wind</i>	
04:45 pm - 05:30 pm	Coffee Break (Gavea Foyer)	
05:30 pm - 06:45 pm	VI. Risk & Insurance (Gavea Ballroom)	
06:45 pm - 08:00 pm	Reception (Carioaca Terrace)	 

Thursday - September 19, 2024

08:15 am - 06:30 pm	Registration	
08:15 am - 06:30 pm	TV Exhibition Stands (Gavea Foyer)	
08:15 am - 09:15 am	Continental Breakfast	
09:15 am - 11:00 am	VII. a. Lessons Learned VII. b. Powering the Future - The Potential of Offshore Hydrogen	
11:00 am - 11:45 am	Coffee Break (Gavea Foyer)	
11:45 am - 01:15 pm	VIII. Offshore Wind PILOT Projects and Ports & Harbors (Gavea Ballroom)	
01:15 pm - 02:15 pm	Lunch (Carioaca Terrace)	
02:15 pm - 02:45 pm	Coffee & Desert (Gavea Foyer)	
02:45 pm - 04:15 pm	IX. Finance & Bankability (Gavea Ballroom)	
04:15 pm - 05:00 pm	Coffee Break (Gavea Foyer)	
05:00 pm - 06:30 pm	X. Floating Offshore Wind Focus - Lessons Learned & Case Studies	
06:30 pm - 06:45 pm	Closing Remarks (Gavea Ballroom)	
06:45 pm - 07:45 pm	Closing Networking Happy Hour (Lobby Bar)	

01:00 pm - 06:15 pm

Registration (Gavea Foyer)

01:00 pm - 06:15 pm

TV Exhibition Stands (Gavea Foyer)

Keynote Session I - Gavea Ballroom

01:30 pm - 03:30 pm

Spotlight on Developers - Offshore Wind Project Ambitions and a Review of 5 Year Plans



Welcome and Introduction

Paul Hillegeist, President, Quest FWE



Moderator

Simao Silva

Director of Business Development and Brazil Country Manager, Oceaneering



Offshore Wind Project Ambitions and a Review of 5 Year Plans

Alex Gasparetto

Offshore Wind Business Development Manager,
Energy Transition Directorate, Renewables Executive Management, Petrobras



Offshore Wind Project Ambitions and a Review of 5 Year Plans

Marcelo Lopes

Diretor de Hidraulica & Offshore Renovaveis, Neoenergia



Offshore Wind Project Ambitions and a Review of 5 Year Plans

Ricardo de Luca

Country Director Brazil, Corio Generation



Offshore Wind Project Ambitions and a Review of 5 Year Plans

Armando Politi Bustos

Country Manager Colombia, BlueFloat Energy



Offshore Wind Project Ambitions and a Review of 5 Year Plans

Gabriel Goes Monteiro

Offshore wind technical lead - Brazil, Equinor



Offshore Wind Project Ambitions and a Review of 5 Year Plans

Guilherme Moreira Grossi

Business Development Lead Engineer, New Markets and Partners, Ocean Winds

03:00 pm - 03:30 pm

Panel Discussion

03:30 pm - 04:15 pm

Coffee Break (Gavea Foyer)

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Session II - Gavea Ballroom

04:15 pm - 06:15 pm

Regulatory & Environmental



Moderator

Juliana Melcop

Energy and Infrastructure partner, Veirano Advogados



A Review and Update of IBAMA's Initiatives

Edmilson Comparini Maturana

General Coordinator of Environmental Licensing, IBAMA



Bringing International Experience to the Challenges of the Brazilian Regulatory Framework

Adriano Gouveia

Offshore Wind Development Manager, Neoenergia



Lessons learned from the socio-environmental impacts of offshore wind farms in Europe

Rafael Monteiro de Vasconcelos

Professor / Senior Researcher, CREATION/UFRN - Renewable Energies



Marine Spatial Planning and the Development of Offshore Wind Energy in Brazil.

Mr. Luiz Pazos

Lead Environment Specialist, BNDES



An Important Update from Brazil's Electricity Regulatory Agency

Agnes Maria de Aragao da Costa

Director Renewable Energy, ANEEL (Brazilian Electricity Regulatory Agency)

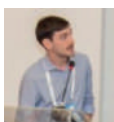


An Important Update from Brazil's Ministro de Minas e Energia

Carla Santana

Advisor to the Executive Secretariat of the Ministry of Mines and Energy

MME - Ministro de Minas e Energia for Brasil



An Important Update from Brazil's Energy Research Company focused on the planning of the energy sector.

Analista de Pesquisa Energética

DEESGR (Energy Research Analyst), EPE - Empresa de Pesquisa Energética

05:45 pm - 06:15 pm

Panel Discussion

06:15 pm - 07:30 pm

Welcome Reception (Gavea Foyer)



* Biographies of the Steering Committee, Advisory Board Members and Speakers, as well as the abstracts of the presentations can be found in the online SAM '24 program.



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08:30 am - 06:45 pm

Registration (Gavea Foyer)

08:30 am - 06:45 pm

TV Exhibition stands (Gavea Foyer)

08:30 am - 09:30 am

Continental Breakfast (Gavea Foyer)

Session III - Gavea Ballroom

09:30 am - 11:00 am

Lessons Learned & Case Studies as Vital Input to the Pathway for Offshore Wind Licensing



Moderator

Juan Guarin

Business Development Manager, SOFEC, Inc.



Keynote - Colombia's Mines & Energy Ministry to share Lesson Learned on their "Pathway to Licensing" journey

Juan Carlos Bedoya

Head of the Office of Regulatory and Business Affairs, Ministry of Mines and Energy - Colombia



Scene Setting: Offshore Fixed Bottom Wind development an EPCI perspective based on completed projects, challenges and lesson learned

Francesco Tripodi

Offshore Business Development Manager - Americas, Saipem



Building blocks of success: The role of desktop studies in South America's offshore wind future

Peter Tattersfield

Director Business Development, Offshore Wind Americas, Fugro

10:30 am - 11:00 am

Panel Discussion

11:00 am - 12:00 pm

Coffee Break (Gavea Foyer)

Session IV - Gavea Ballroom

12:00 pm - 01:45 pm

Offshore Support / Multi-Purpose Vessels – the Availability / Delivery Challenge



Moderator

Érik Fabian Gomes Cunha

Chief Commercial Officer and Marketing Director, OceanPact



Scene Setting

Dr. Lilian Schaefer

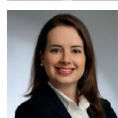
Vice-Presidente Executiva da empresa ABEAM - Associação Brasileira das Empresas de Apoio Marítimo e do SYNDARMA



Keynote - Regulatory Frameworks and implementation of cabotage laws for ships operating in Brazil

Almirante Wilson Pereira de Lima Filho

Director, ANTAQ - Agência Nacional de Transportes Aquaviários



Perspectives on the future Brazilian fleet requirements for offshore wind

Paula Fernandes Quirino Walterfang

Commercial Manager, Grupo CBO



Optimising FOW cable and mooring installations in a constrained vessel market

Yuri Martins

Brazil Country Manager, Maritime Developments Ltd.



Offshore support vessel needs for offshore wind in Brazil

Alberto Morandi, PhD, PE, Ceng

Director - Americas, Gusto MSC / NOV

01:15 pm - 01:45 pm

Panel Discussion

01:45 pm - 02:45 pm

Lunch (Carioca Terrace)

02:45 pm - 03:15 pm

Coffee & Desert (Gavea Foyer)

Session V - Gavea Ballroom

03:15 pm - 04:45 pm

Brownfield Electrification: De-Carbonizing O&G w/Offshore Renewables (Floating)



Moderator

Francesco Tripodi
Offshore Business Development Manager - Americas, Saipem



Keynote - Floater Technology - deep water floating wind and potential applications integrated with Oil & Gas installations

Daniel Fonseca de Carvalho e Silva
Senior Advisor, Petrobras Research Center, Petrobras/CENPES



CAPEX Requirements for Decarbonization of Brazilian FPSOs

Peter Simpson
Director, 2H Brazil



A Novel Solution for Charging Offshore Vessels

Juan Guarin
Business Development Manager, SOFEC, Inc.



Assessment of FOW for Decarbonisation of Offshore Production Units

Oise Ihonde
Director Business Development, MODEC International

04:15 pm - 04:45 pm

Panel Discussion

04:45 pm - 05:30 pm

Coffee Break (Gavea Foyer)

Session VI - Gavea Ballroom

05:30 pm - 06:45 pm

Risk & Insurance



Moderator

Paul Hillegeist, President
Quest FWE



An Insurance Broker's Perspective regarding 'best practice' and 'lessons learned' from Offshore Wind in Europe, Asia and US.

Bruna Timbó
Head de Energy, Power and Petrochemicals, Gallagher Brasil



Risk and Insurance in Offshore Wind Farm Projects. An Insurance Broker's Perspective on key claims, trends and examples of case studies.

Duncan Gordon Head of Renewable Energy, Gallagher



Developer Perspective - Economic & Development Risk

Marcelo Lopes
Diretor de Hidraulica & Offshore Renovaveis, Neoenergia



Developer Perspective - Their insurance philosophy and view on how local teams will develop and prepare for the transition.

Alexandre Macedo Leita
Especialista em Seguros (Insurance Specialist), Neoenergia



A view on the importance of Offshore Wind, Hydrogen and Energy Storage, from Latin America's biggest power utility company

Henrique Agosto Verdan
Executive Manager of New Technologies, Eletrobras

06:15 pm - 06:45 pm

Panel Discussion

06:45 pm - 08:00 pm

Reception (Carioca Terrace)

08:30 am - 06:30 pm

TV Exhibition stands (Gavea Foyer)

08:30 am - 09:30 am

Continental Breakfast (Gavea Foyer)

Session VII - Gavea Ballroom

09:15 am - 09:30 am

VII a. Lessons Learned



Floating versus fixed offshore wind structures: Geological and geotechnical challenges

Alessander Kormann

Technical Director Latin America, Offshore Wind and Coastal Resilience, Fugro

09:30 am - 11:00 am

VII b. Powering the Future: The Potential of Offshore Hydrogen



Moderator

Partner

CMA Law (Campos Mello Advogados)



Keynote - An Overview of the H2U offshore project

Juan Tomasini, MSc

Hydrogen, Energy Transition, ANCAP



Share insights on their Hydrogen Production from Offshore Wind study with TotalEnergies

Prof. Dr. Milad Shadman, PhD

Visiting Associate Professor and Researcher at the Renewable Ocean Energy Group, COPPE - Federal University of Rio de Janeiro (UFRJ)



Regulatory perspectives for the low-emission hydrogen market in Brazil

Marina Abelha, M.Sc.

Superintendência de Promoção de Licitações ANP – Brazilian National Agency for Oil Gas and Biofuels



Port infrastructure to support green hydrogen activities

David Cassimiro

Senior Researcher, Creation/UFRN Renewable Energies

10:30 am - 11:00 am

Panel Discussion

11:00 am - 11:45 am

Coffee Break (Gavea Foyer)

Session VIII - Gavea Ballroom

11:45 am - 01:15 pm

Offshore Wind PILOT Projects and Ports & Harbors



Moderator

Prof. Dr. Milad Shadman, PhD

Visiting Associate Professor and Researcher at the Renewable Ocean Energy Group, COPPE - Federal University of Rio de Janeiro (UFRJ)



Panelist

Sergio Coelho

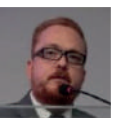
Subsecretaria Adjunto da Secretaria de Energia e Economia do Mar (SEENEMAR) GOVERNO DO ESTADO, Rio de Janeiro



PILOT PROJECTS off Rio Grande do Norte

Rodrigo Diniz de Mello

Diretor da tecnologia e inovação - SENAI Rio Grande do Norte, SENAI of Rio Grande do Norte



Update on the GREEN Port initiative and Rio Grand de Norte's' efforts to create the necessary infrastructure

Hugo Fonseca

Coordenador de desenvolvimento energético

Secretaria de Estado de Desenvolvimento Econômico do Rio Grande do Norte



Ports for offshore wind in Brazil

A technical overview of Brazilian ports and their actual capabilities to handle offshore wind projects

Thiago Coriolano

Wind Consultant - Project Engineering & Offshore Wind team, DNV

12:45pm -01:15 pm

Panel Discussion

01:15 pm - 02:15 pm

Lunch (Carioca Terrace)

02:15 pm - 02:45 pm

Coffee & Desert (Gavea Foyer)

Session IX - Gavea Ballroom

02:45 pm - 04:15 pm

Finance & Bankability



Moderator

Renato Santos de Souza

Gerência Setorial de Energia Elétrica; Área de Transição Energética e Clima, BNDES



Investment, Financing, and Offtakers: The Iron Triangle Driving Offshore Wind Viability in Brazil

Renato Santos de Souza

Gerência Setorial de Energia Elétrica; Área de Transição Energética e Clima, BNDES



Finance and bankability aspects in the World Bank Group Offshore Wind Scenarios report for Brazil

Ana Fontes

IFC/World Bank Group



A hybrid model for wind speed forecast, a prediction system applied to offshore wind turbines.

Mariana L. Gouvea

Meteorologist and Project Manager, AtmosMarine



Tba

Roberta Alves de Souza Montalvão

Superintendente de Novos Negocios, Banco do Nordeste do Brasil (BNB)

03:45 pm - 04:15 pm

Panel Discussion

04:15 pm - 05:00 pm

Coffee Break (Gavea Foyer)

Session X - Gavea Ballroom

05:00 pm - 06:30 pm

Floating Offshore Wind Focus - Lessons Learned & Case Studies



Moderator

Alex Albuquerque

Senior Director, Business Development - South America, ABS



Overcoming Challenges - Case Studies & Lessons Learned with ship-to-ship operations on Floating wind turbines.

Floris de Laat

Sr. Project Manager, Ampelmann



Overcoming the Challenges of Offshore Wind Development with an innovative installation method

Kent Johnson

CEO, CLS Wind



The impact of ballast on the optimization of a concrete semi-submersible floating wind turbine

Dr. Mojtaba Maali Amiri

Offshore Renewable Energy Group (GERO) – Federal University of Rio de Janeiro (UFRJ)



Case Study - Change in Ultimate Holding Capacities of Anchors When Subjected to Trenching In Floating Applications

Maurício Simões Head of R&D Engineering, DELP



Mooring System Inspection: Adapting Existing and Emerging FPSO UWILD Solutions for Floating Wind

Rosianita Balena Sr.

Product Development Manager, Oceaneering

06:00 pm - 06:30 pm

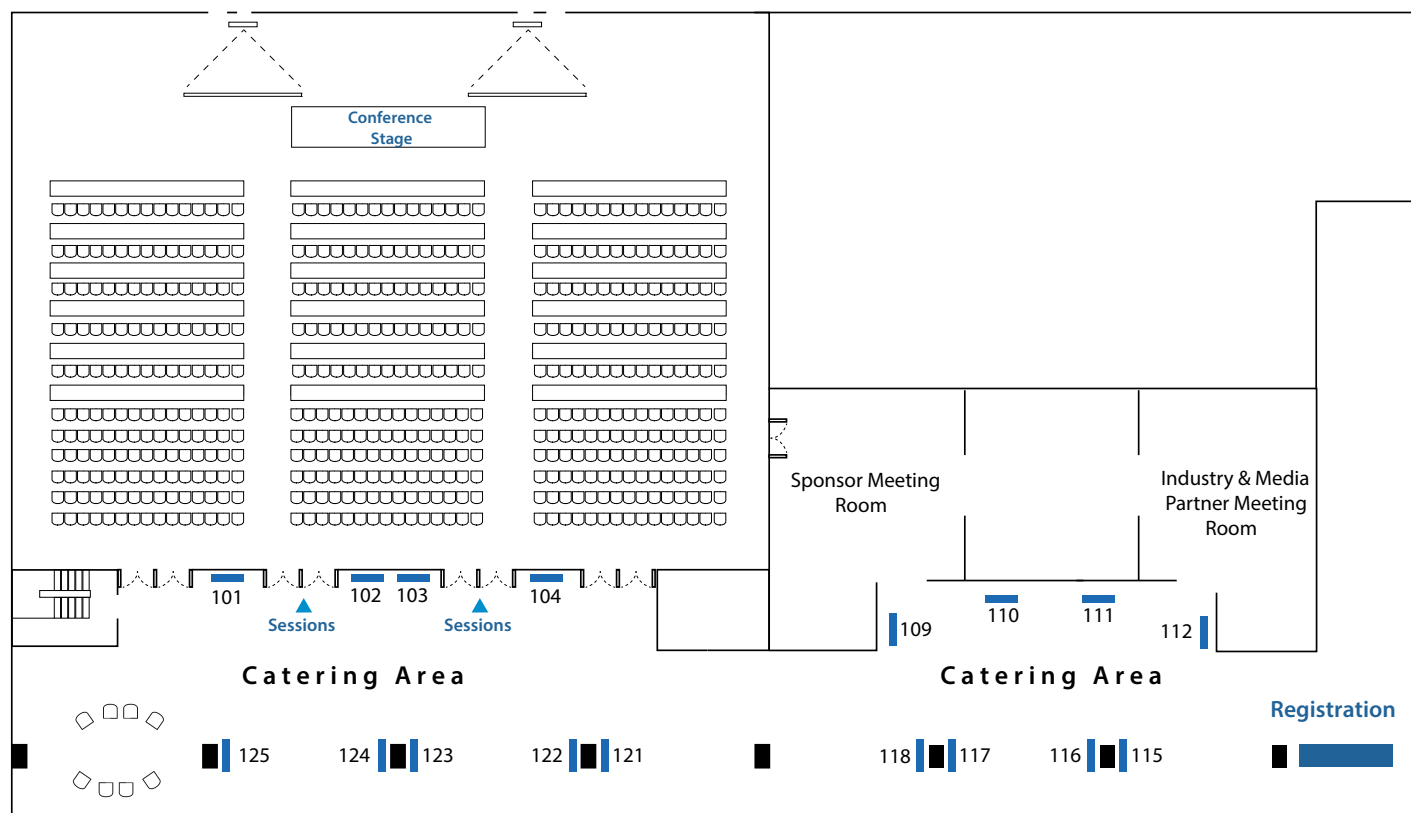
Panel Discussion

06:30 pm - 06:45 pm

Closing Remarks (Gavea Ballroom)

06:45 pm - 07:45 pm

Closing Networking Happy Hour (Lobby Bar)



Exhibitors

101 - CLS Brasil
102 - GWEC
103 - TDI Brooks
104 - Oceaneering
109 - Eolos
110 - DNV

111 - Maritime Developments Ltd.
112 -
115 - Quest FWE
116 - Acteon
117 - Atmos Marine
118 - ABS

121 - GustoMSC / NOV
122 - Fugro
123 - MODEC / SOFEC
124 - Siemens Energy
125 - Prysmian





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Make confident decisions about the development of your offshore wind farm with Fugro's comprehensive analysis of integrated data. Fugro is the leading Geo-data specialist for offshore wind, with a significant presence in Brazil. Learn more about the life cycle phases of offshore wind farm development in Brazil in our complimentary white paper [here](#).



5
Year
Anniversary



Floating Wind Solutions 2025

January 15-17, 2025 Marriott Marquis Houston

[FloatingWindSolutions.com](https://floatingwindsolutions.com)

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The World's Leading Floating Wind Conference & Exhibition

The leading Conference covering Global
Floating Wind development and
Technological progression.



*"Great Conference, interesting materials and discussions,
especially shared experience on pilot projects" - Developer*

*"High quality attendees, lots of developer interaction,
interesting technology discussions" - Tier 1 Supplier*

*"Excellent conference - thank you for a wonderful 3 days.
The sessions were jam packed and all the networking sessions
were supplemented with truly great food" - Consultant*

*"Day 2 has been full of insightful presentations
and great discussions at our booth" - Exhibitor*

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